

EMERSON

Presents

The St. Louis American Foundation's
3rd Annual

Salute to Young Leaders

Networking Awards Reception

Thursday, • February 21, 2013 • 5:30 - 7:30 p.m.

Chase Park Plaza, Starlight Room

(Hors d'oeuvres, complimentary beer and wine, and cash bar)

Tickets Only
\$25



Imani Anwisy-Mashele, MD, MPH
Family Medicine Resident
St. Louis University



Dominique Beeks
Senior Credit Analyst
Bank of America



L. Jared Boyd
Chief of Staff
St. Louis City Treasurer



Lakesha M. Butler, Pharm.D
Clinical Associate Professor
Clinical Pharmacist
SIUE School of Pharmacy



Darius M. Chapman
Manager, Manufacturing Department
Office of the License Collector
City of St. Louis



Lathon C. Ferguson
Midwest Regional Director
INROADS, Inc.



Shay Gillespie
Supplier Diversity Manager
World Wide Technology, Inc.



Charlisha Greene
Manager, Supply Chain Management
The Boeing Company



Jimmie D. Howlett
Assistant Vice President
Branch Manager
UMB Bank



Justin M. Johnson
Financial Services Professional
New York Life



Reggie Jones
Club Director
Boys and Girls Clubs of Greater
St. Louis—Herbert Hoover
Alderman, City of Dellwood



Courtney Z. McCall
Assistant Vice President
Communications, Marketing,
Alumni Affairs & Development
Harris-Stowe State University



Jason Q. Purnell, PhD, MPH
Assistant Professor
Brown School, Washington University



William R. Ray, Jr.
Special Assistant to the County Executive
Office of the St. Louis County Executive



Rochelle Smith
Vice President-Operations
Provident Inc.



Keithen Stallings
Talent Advisor
Monsanto Company



Genesis Steele
Campus Coordinator/Interim Director
African American Male Initiative
St. Louis Community College



Kimberly Stemley
Chief Financial Officer
Rx Outreach Inc.

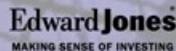


Nicole J. Taylor
Global Training Manager
Anheuser-Busch InBev



Pamela M. Weston
Senior Manager Corporate Giving
Express Scripts, Inc.

Partner Sponsors:



Call 314-533-8000 or Email kdaniel@stlamerican.com

Justin M. Johnson, LUTCF

Registered Representative
New York Life

Born:
Orange County, California

Education:
High School: O'Fallon Township High (IL)

College & Degree(s):
• Southern Illinois Univ. Carbondale, BS, Marketing
• The American College, LUTCF Designation

Member of the following:
• National Assoc. of Insurance and Financial Advisors (NAIFA) (member)
• The Urbane Group STL (Partner)

I work one-on-one with my clients in helping them achieve their financial goals. I consider myself their financial resource for any questions or concerns they may have. Everyone's situation will change and it is important to respond to those changes accordingly. I confidently express to my clients that I am only a phone call away.

In 2011, you were featured in a Black Enterprise article titled "Breaking the Cycle." What did it mean to you, being featured with your father in particular?

This was a special moment for me. I was 24 at the time and still remember the phone call from BE along with the exact conversation. Being an only child, I



have a great relationship with my father (mother too) that extends far beyond the business surface. Born and raised in East St. Louis, IL, my father has made so many sacrifices with the purpose of leaving a legacy and making things better for me. He then challenges me to do the same for my children when I become a father. From playing basketball, pledging Kappa and now working in the financial industry, I have followed my father's footsteps without him forcing me. So this was not only a great father-son experience for me, it also served as a time for us to get a message out to our people.

What are some of the biggest challenges you've seen in the financial industry in the last few years?

Trust, confidence and lack of knowledge. I sincerely believe that "people don't care about what you know, until they know that you care." Therefore, I am intentional on personally getting to know my clients so we can build a solid foundation for our

relationship moving forward. Listening is important. I hear clients, as they express their uncertainty in the market and sometimes just don't understand the basics of financial planning. That is why I am passionate in educating the clients I serve. Most of the time I realize our people do care; sometimes it's a matter of us simply not knowing.

What lead you to assist in creating "Kicks 4 the City" a shoe drive for the homeless?

My Bishop, Geoffrey V. Dudley, Sr., always challenges us to use our influence to be "life-changers" throughout our community. Outside of Culinaria downtown St. Louis, a 24 year-old homeless man named Montrel, who was asking for change, approached me. After initially saying no, The Lord put this feeling inside me that I will never forget. Subsequently, I got out of my car and started a conversation that lasted well over 15 minutes. During our talk, I noticed two things; Montrel was a very bright man with great potential, and he had a large hole in each of his worn-down sneakers. I asked him if those were his only shoes and his response was "yes."

We're helping to put millions into rebuilding communities and transforming lives.

One example: we've provided almost \$35 million in loan funds toward the redevelopment of North St. Louis. It's brought in new businesses and helped existing ones thrive. New construction, plus dozens of rehabs. And a whole new outlook.

All this takes more than money, it takes leadership and a shared vision of a better future. **Let's get to work.**

ENTERPRISE BANK & TRUST

Member FDIC © 2013, Enterprise Bank

www.enterprisebank.com • 314-725-5500